HELP WANTED ADVERTISEMENTS

Please mention The New York Herald when answering any one of these advertisements.

HELP WANTED-Female.

WOMAN, intellectual, ambitious, to learn good business; salary \$1,500. Write only. E., Box 29, 125 East 34th st. WMAN, white, to cook, serve dinner. Write Box 120, 1464 3d av.

Box 125, 1464 3d av.

OUNG girl to learn work in advertising de-partment of large manufacturing concern, illing to learn addressograph; only capable, igh class girl with high achool education; solying state age, education, experience, stary desired. O 2172 Herald, Herald sq. OUNG woman to take care of and attend doctor's offices from 11-1 daily, except unday; must wear nurse's uniform, salary week. Address in first instance, giving ferences, Doctor, box 100, 392 Amster-

Porton m av.

PUNG woman, cultured, initiative, capable of assuming responsibility; educational welf-re work; guaranteed salary \$1,500; opportinity to earn more. A 2296 Herald, Herald

Wash, Hgts.

OUNG lady to demonstrate tollet articles
in first class department store; must have
experience. R 1372 Herald, Harlem.

COMPLETE OUTFIT FREE
BY REGISTERING NOW.
WANAMAKER BEAUTY SCHOOL,
435 5th av., near 39th, opp. Lord & Taylor.
Leading School in America.
Earn 550 week.
Hairdressing, Manisuring.
All branches taught; register now for high postion; we cannot fill the deanand; reach out now for success in an environment of wealth and refinement; day, evening classes.
We start you in business; eavy terms.
Telephone Vanderbilt 115.
LADIES EARN 340 TO 540 WEEKLY

Telephone Vanderbilt 1176.

LADIES EARN 340 TO \$60 WEEKLY
HARDRESSING, MANICURING.
All branches taught. Complete manicuring
courses, \$15. Day and eve. classes. Posttions guaranteed, diplomas. We start you
in business; easy terms; enroll now.
NILES BEAUTY SCHOOL,
210 Fifth av., near. 26th st.
Telephone 9642 Madison Square.

rambitious women, o, wonderful laster ambitious women, er ambitious women per month after four weeks' instruction.

Day, Evening and Home Study Courses.
Call or write for particulars.
W York School of Filing, 1170 Broadway.
Licensed by State Board of Regents.

EARN MORE—WORK LESS.

arn Beauty Culture scientifically and croughly; make a good income at easy, wasn't work; day and evening classes; all weekly payments. Basse Academy of sir and Beauty Culture, 20 East 46th st.
1. Vanderbilt 0322.

Tel. Vanderbilt 0322.

AN INDEPENDENT Income is assured Wilfred Gradpates of Hair and Beauty Culture, day, evening classes. Call, write Wilfred Academy, 753 7th av. 60th st.), for booklet H. Phone Circle 10220.

EARN \$50 weekly through Prof. Rohrer's famous Hairdress, Manicure, Beauty School, 19 W. 42d st., or Brooklyn, 15 4th av. Newark branch, 847 Broad st. Circular.

EMPLOYMENT AGENCIES.

Help Wanted Female-Commercial.

BUSINESS OPPORTUNITIES
FOR YOUNG WOMEN.
Requisites: good education, sensible dresses
and a fair modicum of brains.
Stenographers, bookkeepers ledger clerks,
omb. dietaphone and switchboard operators,
\$18, \$26, \$25,
General clerical and typists, \$15, \$18, \$20,
lorman-English Stenographer \$1,800 per
annum.

atmum.

The Willis-Hawley Exchange,
Chamber of Commerce Building, 32 Court St.
Brooklyn,

Brooklyn.

TYPISTS-One knowledge of atenography.
\$25; one over 39, 12:30 midnight to 8:30,
\$25; details from 15:30 month.
\$26; one over 30, 12:30 midnight to 8:30,
\$25; details from 15:30 midnight t cierks, \$18-\$52.
STENOGRAPHERS, \$25-\$30, CHRISTIAN
FIRMS.
SECURITY EMPLOYMENT EXCHANGE,
51 E. 42d, Vand. 676. Wm. Prabi, prop.

Help Wanted Female-Domestic.

THE BEST. The largest in the world. LAZARE'S EMPLOYMENT AGENCY. 143 East 124 st., corner Lexington av. Good poeltions always open. PREE TO GIRLS.

A good place for good positions.
Cooks, chambermalds, waitreares,
houseworkers, kitchennalds,
children's nurses, nursery governesses,
couples.
Wettler's Agency, 20 West 43d st.
CHAMBERMAIDS, cooks, kitchenmalds,
laundress, waitreases, parlormaids,
Swedish cooks, waitreases, laundreases,
couples, accommodators Mrs. Cramer
Agency, 500 3th av.
CHAMBERMAID - WAITRESSES, cooks,
kitchenmalds, laundreases, houseworkers
nurses, parlormaids, Waitreases, couples,
Morrows, 721 Lexington av., corner 58th.
Plaza 1234.

Pinza 1234.

AT MISS HOFMEYER'S AGENCY,
10 East 43d at., 3d floor,
Cooks, laundresses, chambermaids, waitresses, nurses, parformaids, head chambermaids, second cook, kitchenmaits, countes,
ATTF/NION Nurses \$85, governesses \$85,
cooks \$90, waitresses, chambermaids, laundresses, houseworkers, couples.

EMPLOYMENT AGENCIES.

4029.
HOUSEWORKERS: waitresses, ch'bermaids, cooks: excellent positions. Tinka Andrewen Emp's Ay, 2294 B way, nr. 83d. Schuyler 1992.
WAITRESSES and cooks, Protestants: good positions. Wettler's Agency, 20 W. 43d st. ROSE M. WERNER, 122 E. Sym. Plaza 4647.
Couples, cook, chambermaid, butlers.

AGENTS WANTED.

Male.

AGENTS-ENORMOUS PROFIT-SALESMEN.

New article; big demand; every merchant and business men must have it; \$25 to \$30 and upward per day; inexperienced agent got 14 saics out of 16 calls; his profit \$75.50; territory going fast; sample FREE; send dime to cover mailing. Business Builders, Dept. 128, Athens, N. Y.

ACIENTS—THE PERFECT GEM KOOKER reasts, bakes, toasts, stews, boils and fries ALL IN ONE, retail \$6.85 (separate intensits would cost \$25.00); besides at saves its cost every 60 days. Indorsed by New York Tilbune, food Housekeeping, Poomar Science, others. Fastest seller patented. Want manager, open office, employ salespropte, \$300 to \$200 on merchandise required. Our manager, open office, employ salespropte, \$300 to \$200 on merchandise required. Our managers in towns \$2.000 making old money. Proofs furnished. National Udities Co., 168 No. Michigan, Chicago.

AGENTS—ONLY ONE SALE DAILY MEANS \$200 PER MONTH: Five sales, \$1,000 monthly! Math or side like, Sales, \$1,000 menthly! Math or side like, Marvelous new \$10s. adding machine. Retails \$10. Workshop and the sales \$1000 machine. Adds, subtracts, mile. Ne. Michigan, Chicago.

AGENTS-ONLY ONE SALE DAILY MEANS \$200 PER MONTH! Five sales, \$1,000 monthly! Math or side line, Marvelous new 3 lbs. adding machine. Retails \$15. Work equals \$300 machine. Adds, subtracts, multiplies, divides, automatically. Speedy, accurate, durable, handsome. FIVE-YEAR GUARANTEE. Tremendous demand. Amazing profits. Write QUICK for liberal trial offer and protected territory. Lightning Calculator Company, Dep't 201, Grand Rapids, Mich.

AGENTS-SELL ARTICLES which ret

Berrien st., Ablon, Mich.

AGENT-Ladies, \$5 to \$15 daily; new style hosiery; three pairs silk ladies hose \$5; rien's hose \$6 pairs \$1.40, guaranteed six rouths; no capital needed; your pay daily; we deliver and collect; outfit fur-lahed has twenty samples. Mac-O-Che Mills Co. Febt. 2811. Cincinnati, Onio.

AGENTS—An epportunity for two wide awake salesmen to join live vales organisation—old established house, where workers are making from \$0.000 to \$12.000 per year, establishing agencies with merchants its limited towns and cities for a line paying musural profits. Address Dept. J. K., 252 Baitimore Bidg., Chicago.

AGENTS—No dult times selling food; people must cat; Federal distributes make big profits; \$3,000.00 yearly and up; no capital or experience needed; guaranteed sales; unsold goods can be returned; your name on products builds your own business; repeat orders sure; exclusive territory. Write FEDERAL PURE FOOD CO., Chicago.

United Soan Works, 71-77 Park pl., N. 1AGENTS-\$56 to \$56 weekly in your spare time doing special advertising work among the families of your city; no experience necessary. Write to-day for full particulars American Products Co., 5670 American Bidg-Cincinati, Ohio.

AGENTS-Large manufacturer wants agents; sell advertised brand men's shirts direct to wearer; no capital or experience cauging the samples. MADISON MILLS, 505 Broad-free samples. MADISON MILLS, 505 Broad-free samples. MADISON MILLS, 505 Broad-free samples. United States of the Sta

way, New York.
AGENTS WANTED—Several young men and
young women agents; an unusual opportunity write at once, UNION MERCHANDISE HOUSE, 199 West Madison st., Chi-

DISE HOUSE, 189 West Madison st., Chicago, Ill.

A. ENTS-\$200 per month; steady pay; new style written guaranteed host-ry; must wear or replaced free; experience unnecessary; spare time satisfactory; sample free; comings Mfs. Co., Line \$56, Dayton, Onlo.

AGENTS-Man in each town to refinish chandellers, brass beds, autos, by new method, \$10 daily without capital or experience. Write Gunmetal Co., 3 Old, Decatur, Ill.

Pinna 1231

Pinna 1231

Pinna 1231

AT MISS HOPMENEH'S AGENCY.

AT MISS HOPMENEH'S AGENCY.

AT MISS HOPMENEH'S AGENCY.

Cooks, laundresses, chambermaids, wait-ressee, nursee, parlormaids, bed chambermaids, second cook, Ritchermaids, couple.

ATPENTION Nurses SS, governoases SN,

MISS FITZGERIALD'S BUILER AL.,

BUILEAU,

AND FITCH AVE.

MISS FITZGERIALD'S BUILER AL.,

MISS FITZGERIAL WAITCHEAR CO.,

43 WEST MID ST. ESTABLISHED 1890.

COOKS, chambermaids, couples, noneworkers, businesses, chambermaids, built
MISS AGENCY AGENCY.

MISS AGENCY CO.,

44 WEST MID ST. ESTABLISHED 1890.

COOKS, waitresses, chambermaids, built
MISS FITZGERIAL WAITCHES, pri
maids and builers.

MISS FITZGERIAL WAITCHES, pri
maids and builers.

MISS FITZGERIAL ACENOY.

MISS AGENCY Co.,

MISS FITZGERIAL WAITCHES, pri
maids and builers.

COOKS, waitresses, chambermaids, built
maids and builers.

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ONE HUNDRED per cent, profit: we as-sume risk, Write The Eclat Co., 132 Olive THE MIDDLEMAN MAKES THE PROFIT. Be the middleman and sell Nomis Knit suaranteed Hoslery, direct from mill to con-umer, Write for our proposition. Dept. N NOMIS KNITTING MILLS, 34 South 17th st., Philadelphia, Pa. 500 per cent, profit selling gas and cigar lighters; lights without matches or fric-tion; samples, 25 cents, pocket size. Rapid Mfg. Co., 10 East 14th st.

AGENTS—Ladies, \$8 day; steady pay; newest style written guarantee basiery, no campetition; not sold in stores; bamplete line, including silks; you simply display samples and write orders; your pay in advance daily, we deliver, and collect; experience unnecessary; sparre time satisfactory. Jeanings Mig. Co., Trial D 114, Dayton, Ohio.

WOMEN wanted at once to do fancy work at home; materials furnished; good pay stamped envelope brings particulars. Plorence Art Goods Co., Cambridge, Ohio.

HELP WANTED—Male.

ACCOUNTANT, experienced, to take charge of set of books and supervise details of set of set of books and supervise details of set of books and supervise details of set of books and supervise details of set of s

ACCOUNTANT, experienced, to take charge of set of books and supervise details of office; working knowledge of French desira-able: unquestionable references required; permanent position; good salary. Address, giving age, references, particulars of experi-ence and salary wanted, D 2181 Herald, Herald set.

and long engagement for capable man. Address Architect, room 205, 303 sth av., Pittsburg, Pa.

ASSISTANT to shipping clerk, strong, willing young man; salary ±18; reply with references. C 1003 Horald, Fulton st.

AUTOMOBILE SALESMEN WANT

H. W., 375 Herald, Herald sq.

A good man and wife wanted for farm near Washington, D. C.; man must be gardener and farmer; wife to cook for small family, Address E. W. Molloban, Rockville, Md.

BOOKKEEPER and stenographer; must be expert stenographer. C 2024 Herald, Herald square.

BOY for file room, 17 to 19 years; work is hard, requires boy not afraid of soiling hands. Apply Employment Dept., National Surety Co., 2 Albany St., 2 blocks. West of 113 Broadway.

of 113 Broadway.

BOY wanted in downtown publishing office for errands, filing, &c.; grammar school graduate preferred; must be willing worker. Mr. Bagley, 67 Pearl st.

BOY, bright, for office work and errands; preferably familiar with addressograph machine; steamship office. R 726 Herald, 280 Broadway.

age bookings. O 2174 Herald, Herald sq. CARETAKER, three private houses, little work, 3 rooms, bath; \$25; childless; refer-ence. 60 Riverside Drive (78th).

CHAUFFEUR, experienced in lumber busi-ness. Apply Oliver M. Oake, Bronxville, N. Y. Tel. 3933,

N. Y. Tel. 3833. CIGAR SALESMAN wanted; reply by mail, references, terms. Luchesi, 299 8th av. CIGAR SALESANA, Luchesi, 290 Sth av. references, terms. Luchesi, 290 Sth av. CORRESPONDENT-Young man over 30 years, to take entire charge of all correspondence regarding complaints; steady position with chance of advancement; Catholic. Apply, stating previous occupation, age, &c., C 1108 Herald, Fullon St.

COUPLE, butler and cook, very experienced, to do entire work of 5th av. apartment; bring references. Apply Monday, 23 W. 57th. REAL ESTATE man, high grade broker, capable handling large deals, wanted by midtown Christian corporation; strictly commission basis; unexceptional opportunity for the right mail C. T., 399 Herald, Herald 29.

COUPLE wanted useful hatter, experienced cook, by May 1; three in family; chamber-mald employed; no bandry; long and per-onal references required. Box 408, Oyster Page 1.

Pay, L. I.
COUPLE Chauffeur and cook, city now
country later; give references; state na
tionality and wages; if satisfactory will arrange interview. Equitable C1036 Herald,
Fulton at

Entire work for family of two, wages \$125; state nationality, age and abilities in first letter; no children. P. O. Box 595, Tren-ton, N. J. COUPLE, white: wife experienced cook, man useful butter and valet; small family; suburban; up to date references required; state wages. 19 235 Trongle, iscalid

HELP WANTED-Male.

COUPLE wanted, Japanese or mixed, to take charge of entire hopsework for family of two. All year round position in Greenwich. Conn. Apply to R 724 Herald, 280 Eway. OFFICE BOY wanted in New York Stock Exchange house for general office duties; one understanding operation of telephone switch board preferred; state full particulars and salary expected. C 1676 Herald, Pulton st. COUPLE wanted for family of 3 adults, in country, wife general housekeeper; man chauffeur; must have excellent references. Apply Lettle Gallery, 4 E, 48th st., Monday morning before H o'clock.

COUPLE—Chauffeur, Pierce; references, willing to work around place; wife to assist in house mornings; free rent, str rooms, small estate, New Rochelle. D 2100 Herald, Herald sq.

GOUPLE, wife housework, plain cooking, washing; man useful house and grounds; small adult family. White Plains: references; state expectations. Box 54, 1039 3d av. COUPLE (no children) as caretakers; private residence; for summer; no remuner-tion Call Tuesday between 10-12, 44 E, 82d. COUPLE-Butler, wife as cook; white; ref ences; country, 1739 Broadway, near 56th DAIRYMAN.

A good dairyman wanted to attend 25 to 30 Guernsey cows: prefer Danish or Hollander, farm near Washington, D. C. Address E. W. Moliohan, Bockville, Md.

We have a good opening for medical man who can travel, New York vicinity, to call on physicians; only those who have had previous experience in detail work will be acceptable; salary basis. Address, with full details, Box 34, Sta-tion V, New York.

DIE MAKERS, first class men, for accurate blanking, piercing and forming dies. The Patton Adding Machine Co., Norwood, Cincinnatt, Ohio.

DRAUTSMAN.

chnically educated, with elevator or hoisting ferred. Write stating ated, what technical ex-any, and salary to start. Studio, Mount Vernon, N. Y.

DEAUGHTSMAN wanted to list and detail trim and interior woodwork. Write, stat-ing experience and salary, A M 520 Herald, Harlem. Hariem.
EDITOR wanted for off established trad
paper; must understand makeup, &c., anhave had experience; state salary expected
C 2018 Herald, Herald square.

FINANCIAL CORRESPONDENT

IN EXECUTIVE CAPACITY.

A position with a future is open to a high grade man experienced in handling prospective purchasers of securities by correspondence on a well defined follow up system.

Applicant must be thoroughly familiar with the New York and Boston stock markets; must be a good correspondent and compectute to direct a department. No attention will be paid to applications that do not meet the above require-

State salary expected to start, experience and former connections. References will not be written to until after interview, address care John Buchanan Advertising Agency, Globe Bldg., Boston, Mass.

FARMER and dairyman wanted, married, understanding machinery; Bergen county, N. J.; state wages, C 1074 Herald, Fultor st. FOREIGN exchange broker desires man who knows prime bank traders and can control business; saiary and commission. For interview address V 1061 Herald, Fulton st.

FUR MANAGER.

GARDENER-ORCHARDIST

Middle aged, settled, single man, who thoroughly understands lawn, flowers and vegetables and can take best care apple, peach trees; not afraid to work and put an old place in shape; permanent position, good board; state experience and wages expected; only competent man need apply. R 740 Heridd, 280 Broadway.

HAIRDRESSER-Expert with following for 5th av. establishment; wonderful opportunity for right pasty; salary, Robert, 675 5th av. HOUSEWORKER, small suburban home 17 miles from city; must be nest and chan, good plain cook; good wages; references required. Write Box 11th Manhasset, L. I. HOUSEMAN, to do general housework; no cooking; white; references. Prospect 2588. JANITOR—Man and wife; man janitor work and generally useful; wife general housework; no children; references. Popply 1773 Washington av., Bronx.

JAPANESE Cook—A capable Japanese cook who understands his business is wanted now in Massachusetts in an American famility living in city now, in the country in summer; state experience and pay wanted. A. H. Fuller, 60 Main st., Brockton, Mass.

Lithographic Crotary pressman; good position. Atlantic Litho Co., 438 W. 37th. MAN experienced in appraising and testing all makes" of trucks. Answer: in detail

Hollding.

MANAGER, about 30 years, to take entire charge management and knowledge of silk and sewing and embroidery department; able to correspond, figure costs, &c.; Catholic, Apply, stating previous position, age, full particulars, C 1104 Herald, Fulton st.

MANAGER

Auto human C Cash security

Auto bungalow camp. Cash security BARCLAY BUILDERS, 15 Broad st.

MECHANICAL ENGINEER.

Young man, technically educated, with knowledge of elevator or hoisting machinery preferred. Write stating where educated, what technical ex-perience, if any, and salary to start. Lee Lash Studio, Mount Vernon, N. Y.

HELP WANTED-Male.

10 men with gilt cdged references, to largest commercial organization of its kind in country. Advancement and carrings unlimited. Call Triangle 6422 for appointment.

entire time devoted to this can make big money; company established and growing rapidly; managed by sound business heads; next dividend May 1; this is a stock you do not have to apologize for in any way, shape or manner and those you sell will remain your clients and buy again; commission. Address or call Townsend Co., Inc., 38 East 42d st., phone Murray Hill 5774.

MEN wanted, 3, who will work to develop themselves into valuable salesmen; permanent position and good for \$40 weekly. Monday, Eastman, Room 25, 136 Lawrence st., Borough Hall, Brooklyn.

MEN-I AM LOOKING FOR A PAB-TICULAR TYPE OF MAN WHO IS INHERENTLY HONEST, WHO CAN PAITHFULLY REPRESENT AN ORGANIZATION OF NATIONAL REPUTATION AND RECORD RE-GARDLESS OF YOUR PRESENT OCCUPATION; YOLL MAY BE THAT TYPE OF MAN WHOM I CAN PLACE IN A POSITION TO EARN NOT LESS THAN \$5,000 PER YEAR. 11TH FLOOR, 120 W. 42D ST.

MEN-National Casualty Company wants agents; for \$1 monthly we give \$50 monthly if sick or hurt; solicitors wanted to get members. Jervis, 250 Lenox av., 125th st. MECHANIC-Young man for auto supply store, experienced on ignition, lighting and starting system; steady position, good salary; one living in Harlem preferred. A. Bauman, 190 Lenox av.

LEADING HAT MANUFACTURER DE-SIRES A REAL SALESMAN TO COVER MIDDLE WESTERN TERRITORIES: COM-MISSION BASIS AND DRAWING; AN UN-USUAL OFFORTUNITY TO MAKE BIG MONEY FOR RIGHT MAN WHO HAS STRONG FOLLOWING; ONLY THOSE NEED APPLY. BOX 772, 209 CABLE BUILDING.

OFFICE BOYS!
They are looking all over town for you! Make a daily habit of looking at these columns for help wanted opportunities; also consult the "Emiploynent Agency—Commercial" column. Look at the opportunities listed there NOW.

OFFICE boy, 15 to 16, in office of large building contractor; good opportunity to advance. Call Robert A. Keasbey Co., 445

OPPORTUNITY.

Young man from 28 to 35 years. American College graduate preferred, with good knowledge of French and the Inclination to learn Italian and Spanish; must be honest, clean-cut, ambitious, with the desire to be connected with an old established high class business. This position carries with it excellent possibility for future advancement to important managerial position; while learning the business must be willing to live (\$5000, principally in France, for two or three years. Write in own handwriting, stating age, qualifications and previous experience. All communications treated confidentially. Address O 828 Herald, Fulton st.

Wanted intelligent salesmen of the highest type for exclusive electric sign specialties, commission basis; on which you can reap a harvest; only those who will do their own selling need answer. Write, giving telephone number, to Actna Novelty Co., Indianapolis, Ind. THIS MAY BE YOUR OPPORTUNITY.

To represent reliable manufacturing con-entering to the transfer of the con-entering to the control of the con-trol of the control of the control of the The Chief Products Company, 5716 Euclid av., Cleveland Ohlo.

Building, 1132 Broadway.

PATTERN MAKER—Metal pattern maker wanted, modern shop, located in a small Pennsylvania city, good wages, pleasant working and living conditions excellent; opportunity for a good man. Apply U. S. Expansion Boit Co., 139 Franklin st.

PURCHASING AGENT.

When it comes to a position use every opportunity to locate the job best suited for you. Also consult the advertisements listed under "Employment Agency-Commercial," Many owe their start in business life to an agency. Look at them NOW:

REAL ESTATE EXECUTIVE—A real estate auction company, with A-1 record for clean business methods and profitable returns to wners, has big opening for honest, straightforward man who knows realty values and can close contracts for auction sales with awners of improved and unimproved real estate. Address, giving full particulars, P. O. box 105, Newark, N. J.

REAL, estate office requires man in management department to assist in looking after apartment houses of highest type. Reply, stating age, previous experience, education, references and salary expected, W. B., Box 302, Herald, Herald ag.

RENTING agent, high class apartment build-ing: experienced. Douglas L. Elliman & Co., 13 E, 40th st.

SALESMEN for celluloid advertising novel-ties and large variety of advertising spe-cialities, steady, or side line; liberal commis-tion. Ray Co., 154 Nassau et., room 1432. SALESMEN, experienced, wanted by hosier, house carrying full line men's, women's children's hosiery; all territories open. Y 2104 Herald, 280 Brondway. SALERMEN (2), active, educated men for special work in New York and Connecticut; weekly advance and commission. Cell, 10-12, A. W. Ross, Dodd, Mead & Co., 449 4th av. SALESMEN, security, one outside, one tele-phone; high class closers in a metropoli-tan club proposition; all leads furnished by us. Call Room 616, 30 Church st., city; SALESMAN-Young man about 24 years (Christian), preferably with some electrical experience: state salary expected. C 1084 Herald, Fulton st. Heraid, Futon 8.

SALESSEN-EXPERIENCED, ENERGETIC
TIRE BALESMEN WITH GROWING CONCERN, GOOD OPPORTUNITY FOR RIGHT
MEN. R 758 HERALD, 280 BROADWAY,

SALESMAN—Resident and traveling solicitor; salary and expenses. Federal Nurseries, Rochester, N. Y.

SALESMAN—High class invosiment; features compelling attention; experience unnecessary. Suite 612, Times Building. SALESMEN, Protestant, about 23, selling grammental metal works, inside. V 1060 Herald, Fulton st. SALESMAN Overland and Willys-Knight

HELP WANTED-Male.

as a rule, don't know
the following facts:
The largest salaries in the world
the highest commission—the easiest hours of labor and the greatest
personal liberty are only a few
of the advantages enjoyed by guccuasful life insurance solicitors.
Everybody sconer or later is in the

An old established Pennsylvanla-company desires representation in New York city by individual or responsible business house having knowledge of the combustion of fuel as applied to heating and power plants; nature of business is sale of equipment for burning low grade anthractic coal; interesting and remunerative work for a man who can handle above territory.

Address Y 2107 Herald, 280 B'way,

SALESMAN.
A clean record, personal force, common sense and sincere ambition are the requisites. To such a man, over 30 (with or without saise seperience), we offer a permanent highly paid position, with prompt opportunity for advancement to important executive position of trust. Call Room 301, 160 Pearl st.

A FEW HIGH GRADE MEN TO REPRESENT GROWING CON-CERN ON COMMISSION BASIS. CALL 9:30 TO 11 A. M., ROOM 342 FISK BUILDING, BROAD-WAY AND 57TH ST.

SALESMEN.

MISSES AND CHILDREN'S HEADWEAR The best popular priced line; a large established trade; previous experience and a large following are necessary qualifications. Box 19, 717 St. James Building.

SALES EXECUTIVE wanted to see the department of large corporation; no one but those having sales with a market; to the right man with reference support its short of the sales and present the sales and t

SALESMEN of experience wanted by a manufacturing concern to sell a new automobile signal device direct to the consumer on a liberal commission basis; our article can be carried as a side line; salesmen with automobiles preferred. Quadruplex Auto Signal Corp., 2348 Summerfield st., Brooklyn.

The Chief Products Company, 5716 Euclid av., Cleveland Ohlo.

PACKER wanted, experienced in packing dividend paying securities.

Wanted, a man who can sell legitimate dividend paying securities. The man who qualifies must be able to sell services to us and we will guarantee satisfactory remuneration to the one who

The man who quanties has sell services to us and we will guarantee satisfactory remuneration to the one who qualifies.

References required. Call Room-1813, 299 Broadway. New York.

SALESMEN WANTED—Office necessity and advertising specialty combined; now being sold in very large quantities; simple demonstration makes quick sale; every office worker a prospect; unique opportunity for live wires to make big money; special proposition for State distributors. Apply room 308, Knickerbocker Building.

SALESMAN.

Inner tubes and rubber necessities, nationally advertised; must be acquainted with automotive Jobbing and wholesale the tradesplendid cooperation; protected territory; liberal commission; references necessary. Y 2082 Heraid, 280 B way.

SALESMAN—Large corporation needs a live Christian salesman, strong enough to approach big merchants, not securities, but worth over \$100 weekly; a real opportunity for a real salesman measuring up to above requirements. Moody & Son, 188 Remson st., Brocklyn. Subway to Borough Hall.

SALESMEN for Hoovef Suction Sweeper Co.; liberal commission with advancement. a pioneer product, nationally advertised live wires only. Apply Monday, 8 A.M., and all through the week. A. L. Barnsby, Room 700, 47 W. 34th st.

SALESMEN—Investment house will add to its seiling force a few experienced salesmen. all through the week. A. L. Barnsby, Room 196, 47 W. 34th st.

SALESMEN—Investment house will add to its selling force a few experienced saleamen: salary and commission; good opportunity for bond salesmen. Write full particulars as to age, where last employed, kind of securities landled, &c., or apply Room 1501, 25 W. 45d.

SALESMEN—Investment of the salary expected to start; must have first class references; excellent opportunity for a live man. N 524 Herald, 280 Broadway.

SALESMEN wanted, Manhattan, Bronx, Brooklyn; automobile furnished; protected territory; excellent opportunity; commission basis. Write and give address and phone number. Wholesale Candy, O 1380 Herald, Harlem.

Harlem,
SALESMAN to sell Hisey Wolf electric
grinding machines and tools for factories,
garages and industrial concerns; an exceptionally fine opportunity for aggressive man.
Public Service Electric Co., 84 Sip av., Jer-

Public Service Electric Co., 84 Sip av., Jersey City.

SALESMEN to represent well established broker offering to the public an irresistible line of dividend paying securities; commission basis. Call Monday, J. B. Almer & Co., 149 Broadway.

SALESMAN to sell vacuum cleaners and washing machines on commission basis; an exceptionally fine opportunity for aggressive man, Public Service Electric Co., 84 Sip St., Jersey City.

SALESMEN—Printing hustlers with trade, modern plant situated center city, now arranging speciacular propaganda for producing business; good commission paid state references. W. F., 619 Longare Bids.
SALESMEN to handle window glass, putty

Issue with big possibilities. R 1881 Heraio, 16th at.

SALESMEN in metropolitan N. Y, to sell a household utility to consumers and dealers; liberal commission basis. See Mr. Amory, room 1143, 17 Battery place EALESMEN wanted to call on the hardware, house furnishing, department stores, factories and candy trade; commission basis. Selumbia Bruish Co., East Orange, N. J. SALESMEN—Large manufacturing organization selling first class products in the city bas opening for several real salesmen; good opportunity. T. W., 612 Longacre Bidg.

HELP WANTED-Male.

We feel that any man who has followed newspaper advertisements in the past and who has been disappointed will appreciate and understand our affort to agve him this foot work and incidental expense.

It is an exceedingly difficult thing for a man who is conscientiously look-ing for the right connection to select from the many advertisements in a newspaper the one which offers the greatest possibility of opening the door of opportunity for him.

We are a large corporation and due to our constant expansion and also to the promotions made from our Sales Department we are continually in the market for men of the right material to add to our sales organization.

Inasmuch as we are familiar with the problem which you have in selecting the ads to reply to and also because we have no desire to waste your time or your money in asking you to call at our office before either you or ourselves are certain that you would fit the position open, we request that you write us a letter detailing your past experience, and if you are a man of integrity and ambition and have a desire to form a permanent and lucrative connection, we will send, you an immediate reply covering the situation as it applies to you.

Sales experience while desirable is not essential. Personality and industry count for more. The writing of this letter may be the turning point in your entire business career, and will be just as effective in our case as if you had traveled a long way and taken several hours for a personal interview.

Address DIRECTOR OF SALES, box D 535 Herald, 280 Broadway.

SALESMEN

HAS THE READJUSTMENT OF BUSINESS CONDITIONS AFFECTED YOUR INCOME? WE NEED SEVERAL HONEST, HIGH GRADE. AMBITIOUS BUSINESS RETTERS, MEN WHO WANT A REAL AND PERMAKENT INCOME. A BUSINESS PROPOSITION THAT YOU CAN SELL TO BANKERS BECAUSE IT IS A GENUINE DIVIDEND PAYING BUSINESS. ONE INTERVIEW WILL SHOW YOU HOW YOU CAN GO OUT AND SELL 75% OF YOUR CALLS.

I. I B E R A I. COMMISSION DRAWING ACCOUNT IF DE-SIRED, UPON QUALIFICATION. CALL PENN 1069 FOR AN AP-POINTMENT, OR CALL IN PER-MON. ROOM 82, 20 WEST 34TH STREET, CITY.

SALESMAN to sell planos; must be live wire and willing to canvass at start to learn business; good opportunity for steady posi-tion; salary and commission. Lauter Piano Co., 149 Newark av., Jersey City.

SECURITY SALESMEN.

will be disposed of in the imme-diate vicinity of the plant; men who do not possess diplomacy, cul-ture and tact need not apply; com-mission basis. Call, phone or write Mr. Fritchman, Assistant Treasurer, 28-33 Messrole av., Brooklyn, N. Y. Telephone Green-point 1057.

SECURITY SALESMEN.

The services of 10 salesmen who have sold and can sell securities is desired for a dig-nified, permanent business connection, which can offer a substantial future.

Men proving their fitness will be assured of a permanent future for themselves; full cooperation and very liberal commissions and salary upon qualifications. Call Monday, 24th. No. 1 Montgomery st., Jorsey City, 10 A. M. to 4 P. M., or phone Mr. Hirsh, Montgomery 1930, for appointment.

SECURITY SALESMEN. EXPERIENCED RELOADERS. for large issue established industrial: state number of reload issues you have sold during last 3 years; real heavy men wanted. Answer, with telephone and home address. C 1110 Herald, Fulton st.

SECURITY AND BOND SALESMEN. Four reliable bond or security sales-men; producers, with A-1 references, will be given opportunity to qualify for managerial position. Opportunity for the right men to become perma-nently associated with reliable bond house. Mr. Steere, room 1017, 163 Broadway.

SECURITY SALESMEN WANTED.

We have a most attractive and liberal commission arrangement for selling Preferred and Common stock of the American Electric Equipment Co. Large factory in New York city, operated to expandly Large untilled orders on hand. Doing business with and recommended by some of the largest manufacturing companies in the United States. We have openings for real producers with clean records, C. E. Greenantyer & Co., 512 Fifth av., New York city. SHIPPING clerk; experienced packing dry goods, hostery and underwear. Apply Mon-day morning. M. Polt, 894 Broadway, sixth SHIPPING clerk, experienced in mill or lumber yard only need apply. Oliver M. Oake, Brouxville, N. Y. Tel. 3933.

SIGN painter, beginner, chance to become A man, resident of Brooklyn preferred. R. H Schmeling, Inc., 2125 Flatbush av., at Av. N STENOGRAPHER, knowledge bookkeeping Protestant. Apply own handwriting, state experience, age salary of 1980 Harald, PulHELP WANTED-Male.

STRUCTURAL DESIGNERS AND DRAFTSMEN.

Two or three structural designer and draftumen wanted with severa years' experience designing architectural and factory buildings, structura steel and reinforced concrete; location architects office, Detroit, Michi salat \$250 to \$550 per month. Y 211 Herald, 280 Broadway.

SUPERINTENDENT.
Industrial insurance company offers posit of superintendent to men in Pennsylvania New Jersey and Ohio capable of placustock in respective localities. Y 2005 He at 250 Broadway.

experienced on handling important baresidence work. A 2293 Herald, Her FEACHERS—Summer positions two cap serious, ambitious teachers or advanca-dents; no others need apply; at unusual portunity. S. H., 325 Herald, Herald THATCHER wanted, one who can lay a good straw roof. Box 653, Lee, Mass.

VACATION position teacher or college and dent; good salary, bonus; opportunity car \$500 or more during summer; possible per manency. H. H., box 108, Station F. Ma

WILLING TO WORK: WILL GIVE

YOUNG MAN.

Wanted, high grade young man with electrical engineering education and specialized kinowledge, both theoretical and commercial of radiophones, to become sales engineer f well known manufacturer of new electrica equipment used in connection with phongraphs and radiophones; highest charactereferences required; graduate electrical enter preferred. Write, stating nge, captures and salary desired. Y 2100 Heraid, 1-18 way.

B'way,

YOUNG man of good address and he
who has decided to take up raise work
a profession; we have an opening carry
with it moderate compensation; unital
opportunity for securing all around sales
perfence and an excellent opportunity f
hard working, aggreeative and ambichap; sales experience neither neces ary
desirable. Address Box 1201, City Hall iOffice.

YOUNG man, ambitious, about position of a detail nature; m progress; excellent future; permanent, established concern; give full particu Protestant. D 2204 Herald, Herald sq.

AUDITORS—\$2,040-\$3.000; income tax examination New York, May 3; coaching course.
\$5; money back if not satisfied; particulars free. Box 1635-LB, Washington, D, C.

MEN—Age 17 to 55; experience unnecessary; travel; make secret investigation—reports; salaries, expenses. AMERICAN FOREIGN DETECTIVE AGENCY, 507, St. Louis. MEN wanted for U. S. Mail Service. God salary and expenses. Experience or respondence course unnecessary. Write 18. Bishop, Box 391, Joplin, Mo.

ACCOUNTANT—Prepare for May 3 Government examinations in 1 week, our method articulars, address Box 347 Washington, D. C.

MAKE BIG MONEY as real estate special build independent busines of your own; information tells how. American Busing Builders, 1135G Broadway, New York. LEARN linotype: if 50,000 can learn, can't you? Cost \$200. Inspection in Empire School, 133 E. 16th.

LA SALLE Extension University, lave-business training institution in the wor-110 W. 42d st.

ASSISTANT to purchasing agent, Brook, must figure cost of machinery parts; 512 PARK ROW PLACEMENT BUREAU, 3 Park Row, Addie Brown Ag. 9, BOYS (25), neat, reliable; Curistians; barracemmercial. Jupp Agency, 82 Nassau, re

MANON'S Agency, 18 W. 43d-Cooks, chamber and the state of patented doughtut machine labor saving device will allot territory to responsible mental andreases, nurses.

Chamber Man Des, cooks, waltresses, young landeresses, nurses, the responsible mental and territory to responsible mental and territory to responsible mental and territory to responsible mental and the proof of the proof of the magic with or wire; give reference, the responsible mental and the proof of the magic with or wire; give reference, the responsible mental and the proof of the magic with or wire; give reference, the responsible mental and the proof of the magic with or wire; give reference, the responsible mental and the proof of the proof

AGENTS WANTED.

Male.

Address E. W. Mollofian, Rockville, Md.

Experienced bag printer wanted, one capable of taking complete charge of printing department. In large bag factory; state, experience in the sallary general partment in large bag factory; state, experience in the sallary general partment. In large bag factory; state, experience in the sallary general partment in large bag factory; state, experience. John Davis, q99 6th av.

ENGINEER for first class out of town hotel; must be good electrician, ice machine man find and pround; good wages and meals; give experience. John Davis, q99 6th av.

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ENGINEER for first class out of town hotel; must be good electrician, ice machine man find and yall round; good wages and meals; give experience. John Davis, q90 6th av.

ENGINEER for first class out of town hotel; must be good electrician, ice machine man find and yall round; good wages and meals; give experience. John Davis, q90 6th av.

ENGINEER, for first class out of town hotel; must be good electrician, ice machine man find and yall round; good wages and meals; give experience. John Davis, q90 6th av.

ENGINEER, for first class out of town hotel; must be good electrician, ice machine man find and yall round; good wages and mals; give experience. John Davis, q90 6th av.

ENGINEER, for first class out of town hotel; must be good electrician, ice machine man quite giv

You are needed by hundreds of firms; watch these columns daily for opportunity and if you want a position immediately also note the "Employment Agency—Commercial" columns. Look at them NOW.

Day postage. The H. C. Hart Mig. Co., Unionville, Com.

AGENTS—Salesmen connect at once with fastest selling household specialty line in America: exclusive territory. Write Linguistic Colon CHEMICAL CO., 1426 W. 3d St., Cleveland, Obio.

Cleveland, Obio.

If you want a \$2 combination of toilet goods every one uses daily that agents sell for 50c. fast as they show them write to us for terms; agents' price 16c.; send no money linited Soan Works, 17-77 Park pl., N. Y. AGENTS—536 to \$50 weekly in your spare time doing special advertising work super time doing appecial advertising work super the colon of the colon

chauffeur for Reo Truck: ONE
WHO KNOWS JERSEY, BROOKLYN AND
WESTCHESTER: STEADY POSITION. APPLY B. MEHER & SONS, 516 WESTCHESTER AV. BRONX.
CHAUFFEUR wanted for country: careful
driver, good mechanic, willing: highest
references. Apply Monday between 3-5 only.
Room 41, 31 Pine st.
CHAUFFEUR exprisenced in looker.

C 1100 Herald, Fullon st.

COUPLE, competent, or two women, to take entire charge of country home in Berkshires, thirty miles from Albany, one mile from country village, no church or movies; typical modern farm life; position for six summer months or all year or winter in summer months or all year or winter in the country village, and the same control of the country with the country of the country was a summer month of the country of the

COUPLE—Chauffeur, useful, experienced city driver; wife good cook, houseworker; half hour from New York and East Hampton, L. I. in summer, 3 adults, \$140 per month, good permanent position is reference received Call at Hotel Iroquois, 49 West 44th at Phillips's Apt., between 12 and 1 o'clock Monday.

COUPLE, English preferred; man for inside work, woman as cook; small family; permanent position; 35 minutes from New York; good treatment; pleasant home and librar wases. W. L. Brann, Hox 358, Searsdale, N. V. Phone Scaradiale 0134.

COUPLE wanted; useful butter, experienced cook, by May 1; three in family, experienced and cook, by May 1; three in family, experienced and cook, by May 1; three in family, experienced and cook, by May 1; three in family, experienced and cook, by May 1; three in family, experienced cook and the control of trucks. Answer fully on at the cition. Atlantic Litho Co. 438 W. Sth. Managerien, and makes of trucks. Answer in detail makes of tru

MEN.

Nationally known manufacturing concern wants several hustiers, with or without sales experience; permanent work, with a future, for those who qualify. Call 3 Park Row, 2d floor.

OPPORTUNITY KNOCKS BUT ONCE.

toys and fancy goods for wholesale house; steady position. Call 29 Union Square.

PART TIME MEN.

Opportunity for several men over 22 years of age who are employed at present to earn extra money during their spare time. Call Monday and Tuesday evenings between 5 P. M. and 8 P. M. Room 911, St. James Building, 1123 Broadway.

SALESMEN, Automobile.—Ford dealer offers exceptional opportunity to men with initia-tive; live leads furnished. Box R 737 Her-ald, 280 Broadway. SALESMAN—Meat, provision house, catering to restaurants, wants good man, prefer-ably with experience. D 2171 Herald, Herald square.

State references. W. F., 619 Longacre Bids-SALESMEN to handle window glass, putty as side line New York, New Jersey, Con-necticat. Commission basis. One traveling by auto preferred. R 732 Herald, 286 B'way. SALESMAN—Securities, big producer, clean record, desires connection; must be live lessus with big possibilities. R 1881 Herald, 16th st.

A SHORT CUT FOR YOU.

hattan.

VACATION in country for teacher or coils, student; refined, pleasant, healthy work \$210 for 60 days. Write Dept. M, 365 5th a VALET wanted, will be required to occasionally drive motor; must be active. A reply must contain reference to previous capiogers and salary desired. R, 727 Hera 280 B'way. Write the letter to-day and if you are the man for whom we are looking, we will reply by return mail and pos-tively give you the chance of your life.

> SALES ORGANIZATION: SOUARE DEAL, CLEAN CUT PROPOSITION

N. Y. C.

YOUNG man for large steamship and touist office; preference given to one possesing knowledge French and Italian and ne
quainted with Europe; salary \$125, with
chance for advancement. Apply, giving agnationality, references and full particulars of
experience, D 2182 Herald, Herald eq.

YOUNG man, age 24, Protestant, outside
position investigating and reporting on individuals for insurance; high school graduata required; college man preferred; good
health and ability to progress necessary
permanent, with progressive concern; give
full particulars. D 2205 Herald, Herald so,
YOUNG man, not over 18 years old (Chris-

YOUNG man in sales department of growing manufacturer; must be competent stenographer, have personality and be capable of development; splendid opportunities; state age, education and full particulars. P. O. box 7. Elmhurst, Long Island. YOUNG man, 16 to 19 years old preferably, to assist in silk and woolen goods department; Catholic; state previous occupation, age, &c. C 1100 Herald, Fulton st.

YOUNG man experienced in tailors' trimmings as salesman, partly inside; acquainted with merchant failoring trade; state experience; good opportunity. D 2100 Herald, Herald equare.

YOUNG MAN, about 17, for general office work; permanent position and good opportunity for advancement; answer in own handwriting; salary to start, \$12. C 1078 Herald, Fulton st.

YOUNG man, opportunity in sales office of manufacturing concern; high school graduate preferred; state age, salary and nationality. B, R., 326 Herald, Herald sq.

YOUNG men wanted to sell Oldsmobile on commission basis; call Monday morning.

YOUNG men wanted to sell Oldsmobile on commission basis; call Monday morning, 9-10. See Mr. Meyer, care Oldsmobile Co., 187 Grand Concourse.

BE A DETECTIVE—Great demand, trav. experience unnecessary. Write America. Detective System, 1964 B'way, N. Y.

EMPLOYMENT AGENCIES. Help Wanted Male-Commercial.

Help Wanted Male-Domestic. COUPLES, TWO (BUTLER-COOK), \$150 GARDENER-COOK, FAMILY TWO ADULTS, LONG ISLAND WINTHROP EMPLOYMENT BUREAU, ROOM 526, 47 WEST 42D.

WANTED-IMMEDIATELY.
Couple, good cook, butler, suburbs, \$1:0.
couple, cook, useful butler, \$1:0.
Couple, cook, bouseman, wardener, \$1:76.